

ACCESS TO CAPITAL:

Food, Beverage, and Agricultural Enterprises



AGENDA

Thursday, November 13th
Campus Center, SUNY Canton

9:00 - 9:30 am **Registration + Breakfast**

9:30 - 9:45 am **Welcome**

Shira Gans, Program and Relationship Director, Federal Reserve Bank New York
Robert G. Andrews, Chair, St. Lawrence County Agricultural and Farmland Protection Board
Brooke Rouse, Executive Director, St. Lawrence County Chamber of Commerce

9:45 - 10:35 am **Traditional Sources of Capital**

Mike Haycook, Manager of Potsdam Office, Farm Credit East
Andrew Rice, Agricultural Banking Officer, VP, Community Bank
Brian Bund, Assistant VP, NYBDC
Mollie Pulver, VP and Senior Agricultural Relationship Manager, NBT Bank
Gary Pereira, Business Programs Specialist, Rural Development, USDA

Moderator: Michelle Collins, Business Advisor, Canton SBDC

10:35 - 10:45 am **Break**

10:45 - 11:35 am **Alternative and Emerging Sources of Capital**

Brian Weiner, Business Development, Bibby Financial Services (Midwest), Inc.
Michelle Capone, Director of Regional Development, Development Authority of North Country
Tom Plastino, Chief Financial Officer, St. Lawrence County IDA
Melinda Little, Coordinator, Point Positive, Inc.

Moderator: Kate Fish, Executive Director, Adirondack North Country Association

11:35 - 11:40 am **Closing Remarks**

Shira Gans, Program and Relationship Director, Federal Reserve Bank New York

11:40 - 12:30 pm **Resource Expo + Networking**

Sponsors: Federal Reserve Bank of New York, St. Lawrence County Chamber of Commerce, St. Lawrence County Agricultural and Farmland Protection Board